

## CASE STUDY

# Trenton, NJ Municipality

1,358

Number of Employees on Self-Funded Plan

0

Employees That Opted Out of Medical Plan

5%

Estimated Savings on Medical Plan

### The Problem

Following a 22 percent statewide increase in health premiums, the City of Trenton, New Jersey, sought options to ensure healthcare costs remained low for their employees.

### The Solution

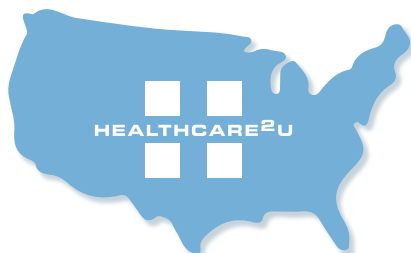
To ensure that the city employees had access to timely, affordable, and essential health services despite the statewide increase, the City of Trenton partnered with their broker and moved to a self-funded insurance plan through Aetna. This self-funded plan integrated Healthcare2U's Direct Primary Care membership as a non-contributory benefit for full-time employees.

Healthcare2U's DPC is driven by a single point of contact for employee access to their entire health plan, educating them through care options and, by nature, protecting the integrity of the plan by shielding it from claims expenses. The membership provides access to bilingual patient advocates who walk members through care options towards scheduling, unlimited in-office doctor appointments for acute issues and chronic disease states, preventative care, and 24/7 bilingual virtual primary care. Even further, Healthcare2U also provides optional employee education campaigns to promote appropriate utilization of care options.

By including the DPC membership for full-time employees, the city was able to generate 5 percent savings on the city's medical plan.

**“We’re fortunate to be partnering with Healthcare2U’s Direct Primary Care membership, which helps to ensure that all our city employees can access timely, affordable, and essential health services. We are projected to save millions of dollars through our new insurance policy and we’re so grateful to all our partners for helping to make this a reality.”**

*Mayor Reed Gusciora from the City of Trenton*



- ✓ No underwriting
- ✓ First point of contact Bilingual Patient Advocacy Line for members
- ✓ Unlimited, bilingual Virtual DPC available 24/7/365
- ✓ Unlimited in-office doctor visits for \$10 a visit
- ✓ Unlimited urgent care visits for \$25 a visit
- ✓ Annual physical with four basic labs
- ✓ Unlimited treatment and management of 13 chronic disease states within manageable ranges for \$10 a visit